



Success Story: Microsoft Office SharePoint Server 2007 Implementation

Summary:

TerpSysSM implemented Microsoft Office SharePoint Server (MOSS) 2007 to create an intranet portal facilitating team collaboration and providing a document library repository for the client.

Client: Sands Capital Management

A Northern Virginia-based independent investment management firm, Sands Capital Management is focused on high-quality growth investment strategies for institutional and wealth management clients.

Objectives:

- Provide a central repository for all staff to access general company information
- Support enterprise search functionality across document and content libraries
- Create opportunities for collaboration
- Facilitate instant retrieval of up-to-date market information



Challenge

Sands Capital Management's pioneering executive team recognized the need for an up-to-date intranet site accessible to all company employees. Historically, Sands had used network shared drives for storing documents which multiple teams contributed to and/or reviewed. Recently, however, it had become increasingly clear that many company needs were not being adequately met by the limited design and functionality of a shared drive.

The Sands staff required an electronic venue to consolidate investment-relevant industry research. In addition, they needed the ability to search and retrieve this information quickly, and from remote locations. More generally, the company sought to create a collaborative work area for its in-house teams, as well as a single central location where employees could access useful company data.

Solution

The TerpSys team employed Microsoft Office SharePoint Server 2007 to provide a state-of-the-art, integrated portal solution for the Sands Capital staff. By collecting and indexing data in MOSS, TerpSys provided a single location where Sands employees could access critical business information, including benefits data, marketing materials, and company performance statements. The portal also provided access to a content management repository as well as links to news items of interest that were external to the portal.

The client's staff benefited from the versioning functionality inherent in the content management features of MOSS 2007. This feature allowed TerpSys to design and implement multiple team sites tailored to meet the unique business needs of specific departments. Furthermore, TerpSys customized the "look and feel" of these SharePoint intranet sites to reflect the branding of Sands Capital Management's public website.

Results

- Developed a central repository for staff research results
- Provided capability to create, store, and remotely retrieve data
- Delivered information through user-configurable subscriptions
- Created customized department sites facilitating collaboration among team members
- Provided multiple news feeds to deliver current market data
- A delighted customer:

"Thanks to TerpSys, we now have a working SharePoint Portal to roll out to users that will make their work a lot easier and more efficient."

– Robert C. Hancock,
Chief Operating Officer,
Sands Capital Management